

**In The Matter Of:**  
*IN RE: BERNARD L. MADOFF  
INVESTMENT SECURITIES LLC*

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*U.S. COURT OF APPEALS - SECOND CIRCUIT  
March 3, 2011*

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UNITED STATES COURT OF APPEALS  
FOR THE SECOND CIRCUIT  
DOCKET NO. 10-2378

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In Re:

BERNARD L. MADOFF INVESTMENT  
SECURITIES LLC.

ORAL ARGUMENT

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March 3, 2011, 11:06 a.m.

Moynihan U.S. Courthouse  
Ceremonial Courtroom  
500 Pearl Street  
New York, New York 10007

B E F O R E:

HON. DENNIS JACOBS, Chief Judge  
HON. PIERRE N. LEVAL  
HON. REENA RAGGI

Reported by:

NANCY C. BENDISH, CCR, RMR, CRR

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1 JUDGE JACOBS: At this time we'll  
2 hear In Re Bernard L. Madoff Investment Securities  
3 LLC.

4 MR. LAX: If it may please the Court,  
5 my name is Barry Lax of Lax & Neville. I'll be  
6 arguing on behalf of the appellants for six minutes,  
7 and then Karen Wagner of Davis Polk will argue eight  
8 minutes, and we're going to reserve six minutes for  
9 rebuttal by Ms. Chaitman.

10 JUDGE JACOBS: Are you going to divvy  
11 up issues in any way?

12 MR. LAX: We're not really, Your  
13 Honor.

14 JUDGE JACOBS: All right.

15 MR. LAX: Thank you very much.

16 This case can be decided by simple  
17 statutory application. The issue before this Court  
18 is how net equity should be determined under the  
19 Securities Investor Protection Act, period. The  
20 Bankruptcy Court misinterpreted the law and the  
21 issue before it by significantly relying on the  
22 size, nature and effects of an SEC-regulated  
23 broker-dealer's fraud that caused its failure.  
24 However, those factors are irrelevant under the  
25 statute for the determination of net equity. Net

1 equity is determined by valuing the dollar amount of  
2 the customer's account by calculating what would  
3 have been owed by the broker had the customers'  
4 securities positions been liquidated on the filing  
5 date.

6 JUDGE JACOBS: Of course if the  
7 positions had actually been liquidated on the filing  
8 date, there would have been nothing there.

9 MR. LAX: I understand that, Your  
10 Honor, but whether or not there are security  
11 positions in a customer's account is irrelevant.  
12 And that's what the statute says. The statute says  
13 when there's no securities positions in a customer's  
14 account, the Trustee is obligated to go into the  
15 market to try to purchase those securities. And  
16 that's what makes sense, to use a customer's account  
17 statements. The customer account statement is the  
18 beginning and the end of the inquiry.

19 JUDGE JACOBS: Let me give you a  
20 hypothetical. Let's say that a customer invests  
21 with a faithless fiduciary \$10,000. Within a month,  
22 wonderfully, it doubles. The broker takes half the  
23 gains, \$5,000, and spends it on wine and cigars.  
24 And then the company goes bust. The account  
25 statement would list only 15,000 and not 20,000.

1 Are you saying that under those circumstances the  
2 customer would only be entitled to 15,000 because  
3 that's what's on the account statement, fraudulently  
4 worked up by the broker, or would the customer be  
5 entitled to the full 20,000?

6 MR. LAX: The customer would be  
7 entitled to the full 20,000 in that scenario.

8 JUDGE JACOBS: Okay, that's not  
9 what's on the account statement. You just said the  
10 account statement is the beginning and the end of  
11 it.

12 MR. LAX: Well, the account statement  
13 controls, Your Honor. But what you would have to do  
14 is value what the broker owes the customer on the  
15 filing date, so in your scenario that's what the  
16 broker would owe the customer on the filing date.

17 JUDGE JACOBS: So, but that wouldn't  
18 be determined by reference only to the account  
19 statement.

20 MR. LAX: Well, when you can work  
21 inside the statutory framework.

22 JUDGE JACOBS: Well, wouldn't you  
23 have to look then at books and records and at the  
24 market prices?

25 MR. LAX: Well, the account

1 statements and confirms are books and records.  
2 They're actually the only books and records that  
3 customers have access to and the only ones that are  
4 delivered to customers.

5 JUDGE JACOBS: Yes, but in my  
6 hypothetical you wouldn't rely on the account  
7 statements, you would look behind them.

8 MR. LAX: There are certain  
9 circumstances where you could look behind account  
10 statements and confirms and that's what the statute  
11 provides. But that's when the statutory framework  
12 doesn't work, but the statutory framework works for  
13 Madoff victims. Madoff victims received account  
14 statements and confirms for the purchase of real  
15 securities. And I'd like the Court to notice when  
16 they do their -- when they render their decision, if  
17 they look at volume 3, page 792 to 799, you'll  
18 recognize all of the securities that are contained  
19 on those customer account statements. It goes from  
20 Wells Fargo to Wal-Mart to Merck to Microsoft to  
21 Apple, all of these securities are going to be  
22 completely known by the Court.

23 JUDGE RAGGI: Though none of these  
24 were orders placed by the customers, if I understand  
25 it, right? There was complete discretion as to what

1 would be purchased.

2 MR. LAX: But there is no difference,  
3 Your Honor, between giving --

4 JUDGE RAGGI: But am I right in that  
5 assumption?

6 MR. LAX: Correct, Your Honor, but  
7 broker-dealers get discretion either when the  
8 account's opened or midway through --

9 JUDGE RAGGI: To a large part the  
10 basis for the bankruptcy judge's decision was the  
11 determination that net equity has to be -- doesn't  
12 bear a particular statutory definition, rather that  
13 it's to be determined by looking to the totality of  
14 the circumstances of the conduct that brings  
15 everyone before the Court. And it was that  
16 assumption that informed this choice. Is that a  
17 flawed assumption or is it just that it was applied  
18 incorrectly? I want to know where you think the  
19 error originates.

20 MR. LAX: That's a flawed assumption,  
21 Your Honor.

22 JUDGE RAGGI: Tell me why you think  
23 so.

24 MR. LAX: Because there is no  
25 exception for Ponzi schemes in the statute, there is

1 no exceptions for the size or the nature or the  
2 effect.

3 JUDGE RAGGI: Nevertheless we saw  
4 where the bankruptcy judge cited to portions of the  
5 statute to support his conclusion that it was  
6 appropriately viewed in the context of the  
7 particular conduct at issue in the case.

8 MR. LAX: Well, I saw and that was  
9 just error, Your Honor.

10 JUDGE RAGGI: Why?

11 MR. LAX: Because the statute doesn't  
12 provide for any exceptions to those kinds of  
13 considerations. Those factors are completely  
14 irrelevant. The lone issue is can you follow the  
15 definition of net equity, which this SIPC Trustee  
16 could have. All he had to do was go into the market  
17 and purchase those real securities, which he could  
18 have.

19 JUDGE RAGGI: But the bankruptcy  
20 judge cites to different hypotheticals that I assume  
21 were supplied by the parties, but no matter. In  
22 which what you're urging could yield absurd results,  
23 namely the individuals who had withdrawn some money  
24 but whose account statements indicated a certain  
25 holding, might be recovering more under this

1 valuation method than counterparts who had never  
2 withdrawn any money.

3 MR. LAX: I understand that, Your  
4 Honor, but --

5 JUDGE RAGGI: For the same  
6 investment. And, you know, the law abhors an absurd  
7 result.

8 MR. LAX: I understand that, Your  
9 Honor, but in this statute there is no absurd result  
10 test. What I believe is absurd is that half of the  
11 Madoff victims of the worst SIPC liquidation in  
12 history didn't receive SIPC protection.

13 JUDGE RAGGI: Well, you know, you  
14 suggest that the law does not tolerate any  
15 exceptions, and yet our decision in New Times did  
16 treat two different forms of investments  
17 differently. So that seems to me to run counter to  
18 your argument that the law admits no flexibility.  
19 The only question is whether these facts warrant one  
20 treatment or the other, but I'm not sure your  
21 argument that the law does not permit different  
22 treatments can be maintained after our New Times  
23 decision.

24 MR. LAX: But it can, Your Honor,  
25 because these customers, the Madoff customers are in

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1 the exact same situation as those New Times  
2 customers that received account statements and  
3 confirms --

4 JUDGE RAGGI: That suggests that they  
5 fall on one side, but it doesn't suggest that there  
6 isn't another side to how net equity can be  
7 calculated.

8 MR. LAX: Right. But in that very,  
9 in that example which was a departure from the  
10 statutory framework, the SIPC Trustee could not go  
11 out and purchase the New Age Fund securities. There  
12 was no legitimate expectation on behalf of the  
13 customers that they actually own those securities.  
14 No one had any idea what the New Age mutual fund was  
15 invested in. And the Trustee couldn't go out and  
16 buy those securities.

17 But in this case the SIPC Trustee  
18 could go out and buy IBM, Google, Microsoft, all  
19 those types of securities.

20 JUDGE RAGGI: What I understand to be  
21 at least one of the differences here is that those  
22 purchases are not necessarily reflective of what  
23 your clients may have invested because their total  
24 portfolio is a function of all these fraudulent  
25 trades usually done in hindsight that were brought

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1 to create that figure. So it's not like purchasing  
2 as occurred in *New Times*, what the client had  
3 basically invested.

4 MR. LAX: But that's really a  
5 distinction without a difference because when you  
6 give a broker-dealer discretion or when you get on  
7 the phone with your broker and say, okay, I want to  
8 buy that security, there's no difference. The only  
9 thing that it establishes more by giving the  
10 broker-dealer discretion is you give the  
11 broker-dealer a fiduciary responsibility to increase  
12 the burden.

13 JUDGE RAGGI: Perhaps I wasn't clear.  
14 To use small numbers so as not to get complicated,  
15 if one invests \$1,000 and the broker, in order to  
16 get you to keep that money in the scheme keeps  
17 sending you reports that now you have \$1500, now you  
18 have 2,000, now you have 2500, and here's what it's  
19 being invested in, well, you've never put in that  
20 extra money and nothing ever, no maturity ever  
21 yielded that result, the market could not have  
22 yielded it. I don't know how you have a claim that  
23 you're entitled to the 2500 afterwards.

24 MR. LAX: Well, if you can go and  
25 look and see if your security increased in value,

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1 then you would have legitimate expectations in that  
2 increase in value. But if you went and checked the  
3 market and you looked and your security is not  
4 increasing in value, but yet on your account  
5 statements it is increasing in value, that might be  
6 an exception to the statutory framework, where a  
7 legitimate customer's expectations are not met.

8 JUDGE JACOBS: Thank you.

9 MR. LAX: Thank you very much.

10 MS. WAGNER: Good morning, Your  
11 Honors. May it please the Court, my name is Karen  
12 Wagner and I'm a member of the firm of Davis Polk &  
13 Wardwell, representing Sterling Equities and  
14 associated entities in this matter.

15 Your Honors, it is our position that  
16 the customers' account statement should control in  
17 this case. Now obviously there are situations where  
18 a customer --

19 JUDGE LEVAL: You're relying on the  
20 provision of the SIPA which requires the Trustee to  
21 discharge obligations insofar as such obligations  
22 are ascertainable from the books and records of the  
23 debtor? That's the language that you rely on?

24 MS. WAGNER: Your Honor, I'm relying  
25 on the net equity definition, which I think is

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1 completely consistent with the language that Your  
2 Honor has just recited. The way that we understand  
3 the statute to work is this:

4           Outside of SIPA, before SIPA ever  
5 comes into place, you engage in a transaction with  
6 your broker. Your broker issues you a statement  
7 saying you own ten shares of IBM. Under all the law  
8 that's applicable prior to the SIPA filing, if you  
9 go to your broker and you say I want my ten shares  
10 now and the broker says, sorry, I don't have it, you  
11 can sue him and you can get a judgment and you will  
12 be entitled to your ten shares of IBM.

13           So then the question is, when SIPA  
14 comes into play, does something change? Does the  
15 broker now have a defense? Especially a defense  
16 based on, sorry, I didn't buy your securities and  
17 I'm engaging in a fraud, so actually I don't owe  
18 this to you anymore? Obviously that doesn't make  
19 too much sense.

20           JUDGE LEVAL: So if the broker took  
21 your money, if the money comes in and the broker,  
22 instead of investing it, pockets a large percent of  
23 it and sends you a statement saying that you  
24 invested, a fictitious investment, he selects an  
25 investment that went plunging down, sorry, I

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1 invested for you in this at 100 and it's now worth  
2 40, so you're saying that the appropriate debt is  
3 the 40 because that's the statement that you  
4 received?

5 MS. WAGNER: No, Your Honor. What  
6 I'm saying actually is normally your statements  
7 control and in this case we believe they control.

8 Now, it certainly is the case in the  
9 language Your Honor read, permits the customer, when  
10 it's clear that the broker has defrauded the  
11 customer and has issued a statement that is  
12 inconsistent with what the customer thought he was  
13 investing in, the customer can go to the broker and  
14 to the SIPC Trustee and say, look, I actually  
15 invested \$10,000, not \$5,000, so my claim is bigger.  
16 And section 8B, the provision that Your Honor is  
17 reflecting on, permits the customer's claim to be  
18 enlarged if the Trustee considers that whatever  
19 records the customer has reflect that transfer of  
20 funds.

21 JUDGE LEVAL: Let me give you another  
22 hypothetical. Supposing that it happens to be a  
23 week before the whole thing, the Ponzi scheme is  
24 exposed, that a week before, a month before, two  
25 people come in on the same day and one of them says,

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1 he's an old friend of Mr. Madoff and he says,  
2 Bernie, I'm in a terrible situation, I have a  
3 desperate need for money for this, that and the  
4 other thing, I hope you can do good by my account.  
5 And the other one Mr. Madoff decides he doesn't like  
6 at all, he's always hated him. And for his friend,  
7 they both come in with a million dollars on the same  
8 day, and for his friend, he received statements of  
9 spectacularly successful trades and the million  
10 becomes two million, 2-1/2 million in the space of  
11 that week. And the other one, who Mr. Madoff didn't  
12 like, his equity that he engaged in, distinctly  
13 unspectacular trades, and his investment drops and  
14 it's practically all lost.

15 So you're saying to me that when the  
16 whole thing comes apart a week later, the proper way  
17 to measure what is owed to the two of them is that  
18 the one who received notice of entirely fictitious,  
19 spectacularly successful trades is 2-1/2 million  
20 where the other only gets \$50,000?

21 MS. WAGNER: Your Honor, two  
22 responses to that. First of all, that is not the  
23 situation that is presented to you today. Today the  
24 record is clear that --

25 JUDGE LEVAL: The situation that's

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1 presented to us today is whether peoples' accounts  
2 should be valued on the basis of fictitious trades  
3 that never occurred, on the basis of statements that  
4 were simply figments of the imagination and never  
5 involved any real securities whatsoever.

6 MS. WAGNER: Your Honor, the  
7 securities on people's statements, and this is what  
8 is in the record before you today, they were  
9 securities that do exist in the market.

10 JUDGE LEVAL: Oh, I know the  
11 securities exist, but the ownership of those  
12 securities by those persons was entirely fictitious.

13 MS. WAGNER: Absolutely correct.  
14 Absolutely correct. They were not owned by Mr.  
15 Madoff --

16 JUDGE LEVAL: As in my example that I  
17 gave you.

18 MS. WAGNER: Yes. Mr. Madoff  
19 breached his obligations to his customers to buy any  
20 securities. But the customers received statements  
21 that show ownership of these securities --

22 JUDGE LEVAL: As in my example.

23 MS. WAGNER: And under all  
24 nonbankruptcy law those statements give them  
25 ownership rights and I think SIPA also gives them

1 ownership rights.

2 Now, your question I think goes to  
3 the question of whether somebody is a customer. If  
4 somebody knowingly invests in -- gives money to  
5 Mr. Madoff, knowing that Mr. Madoff is engaged in a  
6 Ponzi scheme --

7 JUDGE LEVAL: No, I didn't say they  
8 knowingly knew.

9 MS. WAGNER: Well, I'm getting there.  
10 If you know it, if they know it, then I think they  
11 may not be a customer and then maybe none of this  
12 protection works for them. But if they don't know  
13 it and if they get a statement that appears  
14 consistent with the market, which is what happened  
15 here, I would suggest to you all the law says they  
16 are entitled to rely on that statement.

17 JUDGE LEVAL: That was my  
18 hypothetical to you. These people gave money to  
19 Madoff in good faith and they received statements  
20 which they believed to be accurate. One of them was  
21 disappointed and one of them was very, very happy.

22 MS. WAGNER: I think the statement  
23 controls, Your Honor, when the customer believes  
24 rationally that the statements that they're getting  
25 are consistent with what they own. And the reason,

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1 Your Honor, is because you never know when your  
2 broker is engaged in a Ponzi scheme or some other  
3 nontrading of securities. You don't have any  
4 physical securities anymore in your possession. You  
5 have no idea what's going on behind the scenes. You  
6 must rely on your statement.

7 JUDGE JACOBS: What I hear you  
8 arguing is that the fund should pay out in respect  
9 of each investor whatever amount Madoff made up  
10 chewing on his pencil and looking at the ceiling.

11 MS. WAGNER: Your Honor, customers  
12 are entitled to rely on their statements and I  
13 believe the fund is obliged to honor their  
14 expectations, unless it can be shown that they are  
15 not customers because they actually knew something  
16 was going on. I do believe that. I also believe  
17 that it's consistent with the New Times decision.

18 JUDGE JACOBS: Well, your reference  
19 to expectations, which of course are legitimate  
20 expectations, is a reference to wording in New Times  
21 that deals with whether the account will be  
22 classified as one for cash or as an investment in  
23 securities. Every one of the claimants here has  
24 already gotten the benefit of that classification.  
25 That means that they have, as it were coverage, up

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1 to half a million instead of 100,000. But I'm not  
2 sure legitimate expectations governs what the  
3 precise amount of money that they get, within that  
4 limit.

5 MS. WAGNER: Your Honor, I'm not sure  
6 it's legitimate expectations exactly, either. I'm  
7 saying that outside of SIPA the statement controls  
8 unless you can conclude that there is some reason  
9 why it would not. And I'm saying inside of SIPA the  
10 statement also controls subject to, you know, if the  
11 broker doesn't --

12 JUDGE JACOBS: What I don't  
13 understand is you're saying controls unless there's  
14 some reason why not. And the question is --

15 MS. WAGNER: The reason why not is  
16 the customer is complicit. Otherwise it controls.  
17 That is our position.

18 JUDGE JACOBS: So you're saying  
19 that's the only reason?

20 MS. WAGNER: Yes, I am, Your Honor.  
21 The customers are entitled to this protection, and  
22 the reason is they have no other way -- the whole  
23 system is dependent upon the customers' statements,  
24 the statements issued by the broker saying this is  
25 what you own.

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1 JUDGE LEVAL: In New Times was there  
2 a challenge in this Court to the valuation by the  
3 customers who had fictitious nonexisting securities  
4 on their statements? I'm sorry. With respect to  
5 the customers who had actual securities, true  
6 securities?

7 MS. WAGNER: Your Honor, there was no  
8 challenge.

9 JUDGE LEVAL: There was no challenge  
10 to that.

11 MS. WAGNER: That's correct. The  
12 only issue before your Court in that case was when  
13 you cannot value the securities because they never  
14 existed, that's when you come into a situation where  
15 SIPC is exposed to an unreasonable result because  
16 there is no way of knowing --

17 JUDGE LEVAL: So our Court decision  
18 in that case does not represent a precedent for  
19 using the account statement on the other securities  
20 if it wasn't challenged, it wasn't the subject of  
21 dispute.

22 MS. WAGNER: I think that's correct,  
23 Your Honor, but I think the analysis in that  
24 decision, which is that if the statute can be  
25 followed, it must be followed, but if it cannot be

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1 followed, then some other approach is needed, is  
2 directly applicable to this case because in this  
3 case the statute can be followed.

4 JUDGE JACOBS: In that case the  
5 requisite analysis was frustrated. It was  
6 impossible to figure out what the real value is of  
7 securities issues that never existed of companies  
8 that were just figments of the imagination and  
9 therefore people were limited to what they had paid  
10 in, less what they took out. Why is this not an  
11 analogous situation in the sense that the securities  
12 may have real names, but the transactions that  
13 generated the upside were just as fictitious as the  
14 stock issues in New Times?

15 MS. WAGNER: Your Honor, the whole  
16 system is set up to protect the customer, so I think  
17 you need to look at it from the customer's  
18 perspective and from the customer's perspective the  
19 transaction is not fictitious. The customer  
20 provided funds to a broker and said, please invest  
21 this, it's your discretion, you invest it. The  
22 broker kept issuing statements that looked like they  
23 were consistent with the market, that told the  
24 customer this is what you own. This went on for 30  
25 years, it seemed to work pretty well for a pretty

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1 long time.

2           The customer had every reason to  
3 assume that the protections of the securities laws  
4 of Article 8 and finally of SIPA would govern in  
5 this case.

6           JUDGE JACOBS: Well, then it does  
7 seem awfully unfair to the people who were credited  
8 with having fake securities in New Times that they  
9 shouldn't get the benefit of exactly the same  
10 expectations. After all, ordinary investors don't  
11 really have the ability to go out and find out  
12 whether, you know, Blue Sky Corporation actually  
13 exists or has a certain capitalization or is traded  
14 here or there.

15           It just seems, under your argument,  
16 it seems to prove too much because then New Times is  
17 wrong. All of those people were unfairly treated,  
18 according to you. And they may indeed have been  
19 unfairly treated in the overall scheme of things.  
20 The question is were they unfairly treated under the  
21 statute?

22           MS. WAGNER: Your Honor, I think  
23 those customers were entitled to what was on their  
24 statements and I think that's what the statute would  
25 control. The problem is no one could give them what

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1 was on their statements, it didn't exist. So in  
2 that circumstance something --

3 JUDGE RAGGI: Well, no one is going  
4 to give your clients 20 shares of AT&T. All of this  
5 is money. So the question is why does this money,  
6 which reflects thousands, if not millions of  
7 transactions that are entirely fictitious, yield a  
8 dollar figure that is more worthy of SIPA protection  
9 than the dollar figure that was reached by purported  
10 purchases of nonexisting companies in New Times.

11 MS. WAGNER: Your Honor, I think the  
12 issue is simply that the fictitious securities in  
13 New Times could not be valued. They certainly  
14 couldn't be bought but they also for the same reason  
15 could not be valued and, therefore, SIPC would be  
16 exposed to risk which there was no way to tether in  
17 any way to the market.

18 Here, what is before you today, the  
19 statements customers received all reflect real  
20 securities that were traded, according to the  
21 statements, at prices you would expect in the  
22 market. Here you can determine --

23 JUDGE RAGGI: But that assumes that  
24 the customer took risks in the market. And these  
25 customers, as I understand it, were never at risk

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1 because they were never in the market, but more to  
2 the point, even their statements were concocted  
3 after the fact, always to show gains. So there was  
4 never the risk. And that suggests to me that the  
5 distinction you're drawing isn't one that's  
6 particularly persuasive. What have I missed,  
7 perhaps?

8 MS. WAGNER: Your Honor, I think the  
9 point again is this has to be regarded from the  
10 perspective of the customer. The customer has no  
11 information about what the broker is doing except  
12 what the broker tells the customer. The customer is  
13 relying on that information and month after month  
14 after month when the customers received the  
15 statements, they relied on that information and they  
16 acted as if --

17 JUDGE RAGGI: That's the same in both  
18 the circumstance of the fraudulent stock and the  
19 fraudulent transactions. I need to know how we  
20 distinguish those.

21 MS. WAGNER: The distinction is  
22 simply can the statute be applied or can it not. If  
23 it can be applied because, I agree that SIPC is not  
24 going to go out and buy the AT&T, but SIPC can tell  
25 you how much the AT&T was worth on the filing date.

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1 You could not tell in the New Times case how much  
2 the securities were worth because they never  
3 existed, they were never traded, as the decision  
4 says, there were no prospectuses, there were no  
5 financials, you had no idea what the securities were  
6 worth, so there was just no way to do what the  
7 statute told you to do.

8 JUDGE LEVAL: Can you clarify for me  
9 something, which is to what extent are we talking  
10 about an issue of dividing up a pie of predetermined  
11 size? In other words, how large is each of the  
12 former customers' size of participation, slice of a  
13 pie of a predetermined set of assets, what remained  
14 after the debacle. And to what extent are we  
15 talking about a distinction that would change the  
16 size of the overall pie as a result of bringing in  
17 new funds from SIPC?

18 MS. WAGNER: Your Honor, there are,  
19 as you note, conceptually at least, two pies. One  
20 is the SIPC advance, which is there for every  
21 customer, whether or not another customer gets it,  
22 every customer is entitled to it. So in that sense,  
23 whatever the customer's claim is, it's not going to  
24 reduce the next customer's claim.

25 Ultimately there will also be, of

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1 course, an estate, the Madoff estate once the  
2 Trustee has done all his litigation, and in that  
3 case the relative recovery on claims will be  
4 affected by how many claims there are. But not in  
5 the first instance.

6 JUDGE LEVAL: And so you're saying  
7 that there are two different pies, one of which is  
8 of a predetermined size, and that's the estate, and  
9 the other is the pie that is created by the SIPC  
10 contributions, and that's, the size of that pie will  
11 vary according to how this question is determined?

12 MS. WAGNER: That's correct, Your  
13 Honor. One customer's recovery from the fund will  
14 not affect another customer's recovery from the  
15 fund.

16 JUDGE LEVAL: And how do the size of  
17 those two pies compare to one another? Which is the  
18 bigger pie and by how much?

19 MS. WAGNER: I can't answer that  
20 question, Your Honor. The SIPC fund, to the best of  
21 my knowledge, although you can certainly ask SIPC,  
22 is enough to cover everybody who's involved here  
23 today. The Madoff estate --

24 JUDGE LEVAL: Enough to cover them?  
25 You mean to make them whole?

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1 MS. WAGNER: No. Enough to give  
2 them -- the only thing SIPC is liable for is  
3 \$500,000 per claim. So there is enough for that.

4 The Madoff estate I don't think we  
5 know yet what exactly the size of that estate is.  
6 The Trustee is still engaged in litigation. I think  
7 right now it's seven or eight billion or something  
8 like that.

9 JUDGE LEVAL: It seems to me that the  
10 argument that you're making makes better sense in  
11 the SIPC application than it does in the division of  
12 the pie. As to the division of the estate pie, who  
13 gets more and who gets less would be entirely a  
14 function of, as Judge Jacobs was saying,  
15 Mr. Madoff's imagination.

16 MS. WAGNER: Your Honor, the question  
17 of who gets more and who gets less, and that is I  
18 think the motivating factor here in what the Trustee  
19 is doing, you have to go and figure out, well, what  
20 body of law is going to govern that question. Who  
21 decides -- where is it coming from that who gets  
22 more and who gets less is the controlling issue in  
23 this case. And I would suggest to you that is not  
24 something that appears in SIPA, except to the extent  
25 that SIPA does give the Trustee the authority to

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1 avoid preferences. Preference is the concept that  
2 you use when you want to equalize recoveries across  
3 all creditors. And that is a fine and important  
4 bankruptcy principle, but it's a 90-day principle.  
5 It is not one that goes across 35 years. It's a  
6 90-day principle. And that I think is completely  
7 consistent with the net equity recovery.

8 JUDGE LEVAL: So looking at the part  
9 that comes from SIPA, are any of the Madoff  
10 customers harmed by the application of the last  
11 statement approach?

12 MS. WAGNER: Yes, they are, Your  
13 Honor.

14 JUDGE LEVAL: They definitely are  
15 harmed in the division of the estate pie, the ones  
16 who are more recent investors are harmed because a  
17 larger percentage goes to the earlier investors  
18 whose accounts built up and built up over the years.  
19 But how are customers harmed with respect to the  
20 part that comes from SIPA?

21 MS. WAGNER: Your Honor, they are  
22 harmed because the result of the, what is called the  
23 cash-in/cash-out approach here, is that customers  
24 who would otherwise get more from SIPA are going to  
25 get less because this will reduce their claims.

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1 Because the effect of what the Trustee is doing, he  
2 takes the last statement and then he says all your  
3 prior statements were invalid, just like this one,  
4 so we're going to deduct from what the broker should  
5 owe you, we're going to deduct those valid payments  
6 that you got in the past and, therefore, your claim  
7 is going to be lower.

8                   So, for example, if you had a claim  
9 for -- if your customer statement says you are owed  
10 a million dollars and the Trustee goes through his  
11 analysis and finds out that you're owed \$200,000,  
12 then the SIPC recovery is \$200,000 rather than  
13 \$500,000. And that is how people are being harmed  
14 by this, even as to the SIPC fund.

15                   JUDGE RAGGI: May I be certain I  
16 understand why you think that the Trustee did not  
17 have the discretion to proceed as he did under  
18 78fff-2B. That's the section that says that he's  
19 obliged to discharge net equity claims only insofar  
20 as such obligations are ascertainable from the books  
21 and records of the debtor or are otherwise  
22 established to the satisfaction of the Trustee. I  
23 just want to be sure I understand your position.

24                   MS. WAGNER: Surely, Your Honor.

25                   The statutory context is that you

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1 have a net equity claim and once the Trustee  
2 understands what that is, then he has to discharge  
3 it, 8B, your statutory framework here, you have to  
4 then discharge it.

5 The customer statement is a record  
6 which brokers are required to maintain and to give  
7 their customers.

8 JUDGE RAGGI: But that's not talked  
9 about in the statute as the document that the  
10 Trustee has to rely on.

11 MS. WAGNER: None of them is talked  
12 about specifically.

13 JUDGE RAGGI: So, what it says is  
14 he's obliged to discharge them insofar as such  
15 obligations are ascertainable from the books and  
16 records of the debtor or are otherwise established  
17 to the satisfaction of the Trustee. That's the  
18 statutory language. Do you agree that that controls  
19 his determination here, that that is the relevant  
20 section, or not?

21 MS. WAGNER: No, I do not agree, but  
22 I don't think it's inconsistent with what I think is  
23 the governing provision. The governing provision is  
24 the net equity definition. And I believe the net  
25 equity definition says that you must give the

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1 customer what the broker owes the customer on the  
2 date of filing. I think you determine that by  
3 looking at the statements, generally speaking.  
4 There may be times when you have to see if there's  
5 been some intervening event, but generally speaking  
6 you look at the statement.

7           Once you look at the statement, then  
8 8B says to the Trustee, now you've got to go and  
9 deliver securities or cash consistent with that. If  
10 the customer, for example, doesn't have a statement  
11 because the customer just isn't too good at keeping  
12 records, the customer can go to the Trustee and say,  
13 you know, he owed me ten shares of AT&T and the  
14 Trustee says, prove it, and if there is some way to  
15 prove it the Trustee is enabled by that provision to  
16 take other information in order to prove the  
17 Trustee's claim. But I don't think that provision  
18 governs in the first instance and there is certainly  
19 nothing in that provision that says do not look at  
20 the statements. The statements on their face would  
21 have to be --

22           JUDGE RAGGI: But it says you pay  
23 obligations only insofar as they are ascertainable  
24 from the books and records of the debtor. My  
25 understanding was that the Trustee's position is

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1 that when you look at the books and records of the  
2 debtor, the purchases on particular days that were  
3 ascribed to particular accounts never occurred.  
4 And, indeed, were not identified for anyone until  
5 after the fact, when it was clear that they had been  
6 profitable.

7 And given that that was the scheme,  
8 the Trustee concluded that you couldn't ascertain  
9 that these profitable transactions had taken place  
10 from the books and records and, therefore, that that  
11 would not be a reliable way to calculate the net  
12 equity that was appropriately discharged. And I  
13 just need to understand why you don't think that  
14 that is a decision that that statutory section  
15 affords the Trustee the discretion to make.

16 MS. WAGNER: Your Honor, again, to go  
17 back to my first principle here, this should protect  
18 customers. That's the name of the statute and the  
19 customer should be the focus.

20 JUDGE RAGGI: I understand that we're  
21 all interested in statutory purpose, but we are  
22 limited by statutory language.

23 MS. WAGNER: Absolutely, absolutely.

24 JUDGE RAGGI: So I'm asking you again  
25 why that statutory language did not afford the

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1 Trustee the discretion he exercised here.

2 MS. WAGNER: Because he's not  
3 permitted under that section to ignore the  
4 statements. The statements are mandatory records of  
5 the broker and if you look at it from the customer's  
6 perspective and if you analyze it from the day  
7 before the filing, before SIPA comes into place  
8 under Article 8 of the UCC and under the federal  
9 securities laws, the customer can sue the broker on  
10 the day before the filing based on the statement.

11 JUDGE RAGGI: I'm sure I'm not making  
12 myself clear, but the totality of the books and  
13 records show why those statements are totally  
14 fraudulent. Namely, there is no book or record that  
15 even shows a false transaction on the day it's  
16 supposed to have happened. Rather, the transaction  
17 is identified sometime down the road when it's clear  
18 it was profitable.

19 So, to that extent, the Trustee  
20 didn't think there ever was a transaction. It's not  
21 like Mr. Madoff's told someone today that he  
22 purchased AT&T for him. Rather he tells him next  
23 week that today he purchased AT&T for him, when he  
24 can assure him that it was a profitable transaction,  
25 and that the Trustee was not prepared to accept as a

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1 way of calculating dischargeable net equity. What  
2 am I missing here in your argument?

3 MS. WAGNER: Your Honor, under  
4 nonSIPA law the customer's rights derive from the  
5 statement. It does not matter whether the broker  
6 buys or doesn't buy the security. Under the law the  
7 right of the customer derives --

8 JUDGE RAGGI: Under all kinds of  
9 other laws that would be where liability would  
10 attach, I understand that.

11 MS. WAGNER: Fine. So then you go to  
12 SIPA, which is supposed to protect the customer.

13 JUDGE RAGGI: Yes.

14 MS. WAGNER: Now, does that change  
15 everything? I would argue it doesn't change  
16 anything. I would argue that the customer is still  
17 entitled to rely on his statement, does not matter  
18 whether the broker did or didn't buy the security,  
19 the net equity definition is definitely conditional,  
20 what would have been the value if the securities  
21 positions had been liquidated, and the SIPC fund is  
22 there precisely for a situation in which the broker  
23 did not buy the securities he was supposed to buy.

24 So I would argue, Your Honor, that  
25 the two situations, the Securities Investor

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1 Protection Act continues the protection that was  
2 available to the customer prior to the filing. In  
3 which manner it is entirely consistent with other  
4 forms of insolvency law where the customer's claim  
5 remains the same inside or outside of bankruptcy.  
6 The recovery of course is different, but there is no  
7 reason why the Securities Investor Protection Act  
8 would suddenly reduce the customer's claim against  
9 the broker, just because the broker breached his  
10 obligation to the customer. That doesn't make  
11 sense. It makes sense that the Securities Investor  
12 Protection Act should be read consistently with the  
13 whole framework of the securities laws.

14 That would be my argument.

15 JUDGE JACOBS: Let me make one  
16 clarification. All of the claimants in this suit  
17 are split strike customers? None of them are in the  
18 nonsplit strike customer category?

19 MS. WAGNER: Your Honor, that is  
20 my -- yes. That's the case.

21 JUDGE JACOBS: Thank you very much.

22 MS. WAGNER: Thank you, Your Honors.

23 JUDGE JACOBS: There will be  
24 rebuttal.

25 MS. WAGNER: Yes, thank you.

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1 JUDGE JACOBS: In the meantime, we'll  
2 hear from the others.

3 MS. WANG: May it please the Court,  
4 my name is Josephine Wang, I represent the  
5 Securities Investor Protection Corporation or SIPC,  
6 S-I-P-C.

7 The Court in these appeals is being  
8 asked to decide what customers are owed in the  
9 Madoff liquidation proceeding. The appellants  
10 contend that the Court must be guided by the last  
11 account statements that were issued to them by the  
12 broker-dealer. However, those statements are  
13 fictitious. They reflect trades --

14 JUDGE RAGGI: But if they were to sue  
15 Mr. Madoff, that wouldn't be a defense for him. He  
16 would be obligated to pay them what the statements  
17 he sent them, wouldn't he?

18 MS. WANG: That's absolutely correct.

19 JUDGE RAGGI: All right. So why  
20 should --

21 MS. WANG: That's absolutely correct,  
22 if the firm had remained in business, Your Honor.

23 I beg your pardon?

24 JUDGE RAGGI: Why should SIPC's  
25 calculation be different?

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1 MS. WANG: Because we're bound by a  
2 federal statute and that statute does not authorize  
3 a trustee to benefit certain customers at the  
4 expense of other customers; because the prices on  
5 the statements were back-dated; because the profits  
6 or so-called profits were fictitious.

7 JUDGE LEVAL: How is it at the  
8 expense of other customers when you're talking about  
9 the SIPC, the funds coming from SIPC that measure  
10 for each customer independently how much that  
11 customer is entitled to?

12 MS. WANG: Well, first of all, we're  
13 not only talking about the funds that come from  
14 SIPC. We're talking about customers who are all  
15 eligible to share pro rata in a fund of customer  
16 property.

17 What you have here are at least two  
18 types of customers. You have customers who, while  
19 the firm was in business, withdrew their principal,  
20 perhaps completely innocently, and also received  
21 what they believed to be profits. However, those  
22 profits consisted of other investors' monies because  
23 no trades were actually made. This was a Ponzi  
24 scheme.

25 And then you have a second group of

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1 investors and those are people who never -- who did  
2 not withdraw their principal, whose money is missing  
3 because it was used to pay the earlier investors.

4 JUDGE RAGGI: So where is this  
5 customer property coming from that you say that in  
6 addition to the SIPA maximum of \$500,000, where is  
7 the customer property coming from?

8 MS. WANG: Customer property is a  
9 term that's defined under the statute and it's all  
10 property that was held by the broker-dealer for  
11 customers. It's property that belonged to customers  
12 that the Trustee finds when it takes possession of a  
13 broker-dealer, but it's also customer property that  
14 the Trustee recovers during the liquidation perhaps  
15 by bringing third-party actions.

16 JUDGE RAGGI: So is this any money in  
17 Mr. Madoff's possession and then clawback?

18 MS. WANG: It could be. It could be.

19 But returning to Your Honor's  
20 question, all customer property is shared pro rata  
21 among customers. So if you rely on the last account  
22 statement, that means that people who are owed  
23 simply fake profit will be sharing with other  
24 customers who are actually owed their principal.  
25 And, once again, those profits will be paid out of

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1 other customers' money, and that is simply unfair.

2 JUDGE LEVAL: That part is very  
3 clear. But it's the part that relates to the money  
4 coming from SIPC.

5 MS. WANG: It also implicates the  
6 SIPC fund because obviously the exposure will be  
7 much, much greater. We believe there to be an  
8 actual exposure of approximately 17 to 20 billion.  
9 If you rely on the last account statement, obviously  
10 the exposure becomes much greater, roughly 64  
11 billion or thereabouts.

12 So you now have people who are owed  
13 fake profit who will be eligible for SIPC  
14 protection, which means that SIPC would of course  
15 have to advance that much more.

16 JUDGE JACOBS: I'm a little confused.  
17 I had thought that your argument would be that if  
18 SIPC paid out \$500,000 to any given investor, SIPC  
19 would then be subrogated to a 500,000-dollar claim  
20 against the estate.

21 MS. WANG: That's absolutely correct.  
22 Against the fund of customer property. To the  
23 extent that any single customer has been fully  
24 satisfied out of a SIPC advance, SIPC steps into the  
25 shoes of that customer and takes his share or his or

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1 her share of customer property. So that there is no  
2 double recovery by that customer.

3 JUDGE JACOBS: And that does seem to  
4 me to suggest that a 500 maximum payment by SIPC  
5 could have some impact on other investors in the  
6 bankruptcy proceeding simply because of the claims  
7 that SIPC would have by virtue of having paid that  
8 claimant in the SIPC process.

9 MS. WANG: I'm not sure that I'm  
10 following Your Honor.

11 JUDGE JACOBS: If SIPC is subrogated  
12 to the claim, then having paid out the \$500,000,  
13 SIPC has a 500,000-dollar claim against the --

14 MS. WANG: Fund of customer property,  
15 yes, standing issues of the customer.

16 Theoretically what should happen or  
17 what happens is that the Trustee accumulates the  
18 fund of customer property, that fund is distributed  
19 pro rata among customers and then to the extent that  
20 there is any shortfall, the SIPC protection is  
21 available.

22 JUDGE JACOBS: Let me see if I  
23 understand -- I'm sorry.

24 JUDGE RAGGI: I was going to say, but  
25 it all relates to how the customer property is

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1 divided up. If the only way anyone were to be  
2 compensated was through SIPC, one customer's receipt  
3 of \$500,000 does not affect whether another customer  
4 will receive an amount up to \$500,000. That's what  
5 the law provides, right, each of them can receive  
6 that, depending on how net equity is calculated.

7 MS. WANG: Well, yes, that's true,  
8 Your Honor --

9 JUDGE RAGGI: And dollars given to  
10 one person will not take it away from another.

11 MS. WANG: That's true, Your Honor,  
12 but that's not how the statute works because it does  
13 affect or implicate the fund of customer property  
14 because --

15 JUDGE RAGGI: Right.

16 MS. WANG: -- as your Honor pointed  
17 out, there is a SPIC subrogation right.

18 JUDGE LEVAL: So if I understand  
19 correctly then, when -- if SIPC is subrogated to the  
20 customers' position with respect to claims against  
21 the estate --

22 MS. WANG: Against the fund of  
23 customer property, yes.

24 JUDGE LEVAL: Then to the extent that  
25 SIPC pays one customer based on that customer's

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1 inflated long-term position that grew much, much  
2 larger than the customer's initial investment,  
3 notwithstanding withdrawals, SIPC's payment of the  
4 full \$500,000 to that customer will reduce another  
5 customer's entitlement because SIPC then becomes a  
6 claimant against the estate.

7 MS. WANG: That's correct, Your  
8 Honor.

9 JUDGE JACOBS: Now, if SIPC becomes a  
10 claimant against the estate, asserting a  
11 500,000-dollar claim, that doesn't mean that SIPC  
12 will recover \$500,000 even if there is sufficient  
13 funds. It may well be that SIPC will have paid out  
14 more money under the governing statute than gives it  
15 the ability to recover that whole amount in the  
16 bankruptcy.

17 MS. WANG: Well, again, SIPC stands  
18 in the shoes of the customer, so SIPC won't receive  
19 anything more or anything less than the customer  
20 would be entitled to.

21 JUDGE JACOBS: Let me give you this  
22 hypothetical, because I just would like to  
23 understand what your position is.

24 Assume that a customer gives the  
25 broker, a faithless broker \$100 to buy 100 shares of

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1 a blue chip stock, blue chip corporation. The  
2 broker takes \$80 and blows it on cigars. The stock  
3 doubles in value, on the market. The company, the  
4 brokerage then goes bust. It seems to me there are  
5 three possible options. Either, according to SIPC,  
6 the customer gets the \$20, which is the value of 20  
7 shares on the account statement, or the customer  
8 gets \$100, which was what was invested, or the  
9 customer gets \$200, which is the value of what  
10 should have been on the account statement.

11 What's SIPC's position?

12 MS. WANG: Well, there are a number  
13 of variables. We're assuming that the customer has  
14 received an account statement? Are we assuming that  
15 the account statement reflected in all respects  
16 market reality?

17 JUDGE JACOBS: No, it doesn't reflect  
18 market reality.

19 MS. WANG: It does not.

20 JUDGE JACOBS: We're assuming the  
21 customer paid \$100 for 100 shares, \$80 was taken by  
22 the broker and wasted, and the broker just reflected  
23 a transaction for the purchase of 20 shares worth  
24 \$20.

25 MS. WANG: If the account statement

1 does not reflect market reality so that we're  
2 dealing with artificial numbers, then what the  
3 customer is entitled to is the \$100 back.

4 JUDGE JACOBS: But the market reality  
5 is that the stock doubled.

6 MS. WANG: Then is Your Honor saying  
7 that even though the trade was not actually placed,  
8 what was reflected --

9 JUDGE JACOBS: I'm asking you what  
10 would SIPC pay. I'm not saying anything. I'm not  
11 planning to pay anything.

12 MS. WANG: I'm trying to understand  
13 what the hypothetical is, Your Honor.

14 JUDGE JACOBS: The hypothetical is  
15 \$100 is invested to buy 100 shares, the broker is  
16 faithless, eats up \$80 worth, buys only \$20. 20  
17 shares appears on the account statement, the company  
18 goes bust and the stock has doubled in value on the  
19 market.

20 MS. WANG: Right. So, if the  
21 statement reflects market reality in the sense  
22 that -- whether or not the securities have actually  
23 been bought, then what the customer is owed is in  
24 fact what his account statement shows and he is in  
25 the same situation as that first group of claimants

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1 in the New Times case.

2 JUDGE RAGGI: \$40, so the 20-dollar  
3 investment doubled and is worth \$40. Even though he  
4 gave the fellow 100, you're saying that's all he's  
5 entitled to?

6 MS. WANG: No. I'm saying that he is  
7 entitled to the shares at whatever the stock is  
8 trading on that particular date.

9 JUDGE RAGGI: Even though they were  
10 not reported on his statement?

11 MS. WANG: I may have misunderstood  
12 Your Honor's question. But as I understood it, the  
13 customer has received an account statement which  
14 reflects the purchase of 100 shares of stock, and  
15 that trade --

16 JUDGE JACOBS: No. It reflects the  
17 purchase of 20 shares of stock.

18 MS. WANG: 20 shares of stock.

19 JUDGE JACOBS: Right. At a dollar  
20 each. But the customer gave \$100 to purchase 100  
21 shares.

22 MS. WANG: I see. I'm sorry, I  
23 misunderstood your question.

24 JUDGE JACOBS: By the time everything  
25 went bust, the company doubled in value. So what

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1 does SIPC pay or what does SIPC argue that it should  
2 pay?

3 MS. WANG: A customer is protected --  
4 a customer by definition is protected against the  
5 loss of cash for securities that have been converted  
6 by the broker. That's in the definition of  
7 customer.

8 JUDGE JACOBS: So the customer gets  
9 \$200?

10 MS. WANG: The customer gets whatever  
11 his account statement shows that reflects market  
12 reality. But to the extent that the entire sum was  
13 not invested and doesn't appear on that statement,  
14 then he gets the balance in cash.

15 JUDGE JACOBS: Okay. I think I  
16 understand your position.

17 MS. WANG: I hope I understood Your  
18 Honor's question. I apologize if I confused you.

19 JUDGE JACOBS: No, I understand.

20 JUDGE RAGGI: To the extent we have a  
21 fraud here in which individuals invested money and  
22 were repeatedly told through their account  
23 statements that they were now, they now had holdings  
24 of several multiples of their original investments,  
25 and to the extent you also agree that the

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1 perpetrator of the fraud would be liable to them for  
2 the account statement amount, I'm not sure why you  
3 want a different calculation for SIPA. After all,  
4 you're not going to have to pay anyone full dollar,  
5 it's going to be \$500,000 plus whatever customer  
6 monies were recounted. Why should there be  
7 differing ways of assessing the customer's net  
8 equity, depending on who's being sued or who's going  
9 to be giving the money?

10 MS. WANG: It depends on the facts of  
11 the case, Your Honor. And our obligation is to make  
12 sure that the statute is correctly enforced. We are  
13 not just looking at SIPC's liability here. That's  
14 probably the last of our concerns.

15 JUDGE RAGGI: Have you taken the view  
16 that it would have been error for the Trustee to  
17 have treated net equity by reference to the account  
18 statements, that he would have been precluded by the  
19 statute from doing so?

20 MS. WANG: Yes, Your Honor.

21 JUDGE RAGGI: And where in the  
22 statute is the language that would have precluded  
23 him from looking to the account statement for the  
24 net equity?

25 MS. WANG: It's the language that was

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1 discussed earlier, section 78fff-2B, where the  
2 Trustee can only honor obligations to the extent  
3 that they're supported by the books and records or  
4 otherwise established to the satisfaction of the  
5 Trustee.

6 JUDGE RAGGI: Well, how do the books  
7 and records of the debtor ever establish  
8 transactions that never take place? And I'm  
9 thinking of something very basic so that we avoid  
10 any kind of complicated hypothetical.

11 The customer calls the dealer and  
12 says, buy 100 shares of AT&T today and the broker  
13 says, fine, and never does it. I mean, that doesn't  
14 appear on his books and records, and yet I don't  
15 think you would argue that the customer wouldn't  
16 have a claim for that, especially if it appears on  
17 his account statement, that 100 shares were bought.

18 MS. WANG: Well, I'd like to answer  
19 Your Honor's question in the context of this case.

20 JUDGE RAGGI: Please.

21 MS. WANG: Because the books and  
22 records in fact show that no trades had occurred and  
23 undoubtedly --

24 JUDGE RAGGI: As in my hypothetical,  
25 no trades occurred.

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1 MS. WANG: Yes. But they showed  
2 it because the volume --

3 JUDGE RAGGI: As in New Times no  
4 trades had occurred in the established stocks.

5 MS. WANG: Right. But I think, as I  
6 understood Your Honor's question, the question is  
7 how can the books and records show a nonevent?  
8 Well, for example, the books and records showed  
9 confirmation of a certain number of trades and yet  
10 the volume of trades being put on on that particular  
11 day, or actually the amount of fictitious trades  
12 that were being confirmed far exceeded the volume of  
13 actual trades.

14 JUDGE RAGGI: You mean that the  
15 market.

16 MS. WANG: Correct.

17 Prices. The prices that were  
18 confirmed were outside of the range of real prices  
19 on that particular day.

20 JUDGE LEVAL: What you're saying is  
21 that the books and records, as understood in the  
22 statute, means the truth that can be determined from  
23 the books and records as opposed to the ostensible  
24 false statement made?

25 MS. WANG: It means more than just

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1 one component of the books and records. Certainly  
2 the account statements are part of the books and  
3 records. But under the federal securities laws a  
4 broker-dealer has to maintain many types of books  
5 and records. I think under rule 17A there are  
6 probably more than 20 categories of them. And yet  
7 the books and records aren't always necessarily  
8 dispositive by themselves, because they may be  
9 missing, they may be incomplete, they may have false  
10 information, and Congress recognized that and so it  
11 said that alternatively the claims have to be  
12 established to the satisfaction of the Trustee.

13 I see that my time is up. Thank you,  
14 Your Honors.

15 JUDGE LEVAL: It says insofar as  
16 ascertainable from the books and records.

17 MS. WANG: Correct, Your Honor.

18 JUDGE LEVAL: And that supports the  
19 implication that you're arguing, that one just  
20 doesn't take what is stated on the ostensible books  
21 and records and treat it as fact. You have to see  
22 what can be ascertained from a study of the entirety  
23 of the books and records.

24 MS. WANG: Absolutely, Your Honor.

25 JUDGE LEVAL: Which in this case

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1 demonstrates a Ponzi scheme which nobody ever had  
2 any investment made.

3 MS. WANG: That's absolutely correct,  
4 Your Honor. Thank you.

5 MR. SHEEHAN: Good morning, Your  
6 Honors. David Sheehan, Baker Hostetler, attorney  
7 for the Trustee.

8 I would submit that the Trustee in  
9 this case has not only followed reasonably the  
10 statutory construction, by doing what he did, but he  
11 did so in a reasonable exercise of his discretion.

12 This is a Ponzi scheme. It's a zero-  
13 sum game. The customer fund is the money that went  
14 in. We can't talk about anything else. Can't talk  
15 about profits. Can't talk about stocks.

16 JUDGE JACOBS: The SIPC fund is not  
17 the customer fund.

18 MR. SHEEHAN: No. I said the  
19 customer fund -- if I said SIPC fund I misspoke.

20 JUDGE JACOBS: No, no. But the SIPC  
21 fund is what we're talking about here today.

22 MR. SHEEHAN: There is no SIPC fund  
23 without a net equity claim, Your Honor.

24 JUDGE JACOBS: Well, that may be.

25 MR. SHEEHAN: The way the statute

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1 reads is this: You get an advance from SIPC if you  
2 have a positive net equity claim. In a zero-sum  
3 game the only person that could possibly have that,  
4 only person, is the person who didn't get his money  
5 out. There can't be anybody else who has a claim  
6 for a SIPC advance. It's an advance. It's an  
7 advance against the money owed to you by the broker.  
8 If the broker doesn't owe you any money, he gave it  
9 all back and then some, there is no SIPC advance.  
10 There is no \$500,000.

11 JUDGE RAGGI: Well, you don't think  
12 the broker who told people over the course of 30  
13 years that they had a statement that increased at  
14 the rate of 15 percent a year or whatever owes them  
15 only what they put in at the start of the 30-year  
16 investment? You think that's all the broker owes  
17 these people?

18 MR. SHEEHAN: In a Ponzi scheme, yes.  
19 Absolutely. Why would he owe them anything more?  
20 The statute --

21 JUDGE RAGGI: But fraud.

22 MR. SHEEHAN: Fraud is a general  
23 creditor claim. That's what's getting confused  
24 here. We're talking about two funds. The customer  
25 fund of property is the cash and securities

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1 deposited with the broker. The broker has an  
2 obligation to pay that --

3 JUDGE RAGGI: Even the government of  
4 the United States, the SEC thinks it's the current  
5 value of the money, not just what they put in 30  
6 years ago.

7 MR. SHEEHAN: I don't know if I agree  
8 with that. I think it's only what they put in. If  
9 in fact it was never invested, if in fact there's no  
10 profits, no transaction, how did the fund grow?  
11 Where does it come from?

12 JUDGE RAGGI: That's the injury from  
13 the fraud, is that if the individuals had known it  
14 wasn't going to be invested, they would have put it  
15 somewhere else and hoped to profit from it.

16 MR. SHEEHAN: Absolutely. And when  
17 they have a general creditor claim, then they get  
18 that access to those funds. Let me explain just  
19 what I mean by that.

20 What we're trying to do here, what  
21 we're trying to do is to recover the monies that  
22 belong in the fund. Because it's a Ponzi scheme,  
23 there's only one thing those can be. That's other  
24 people's money.

25 By way of example, when we recently

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1 settled the Picowers and got \$5 billion and put it  
2 into the fund, that wasn't profits, that wasn't  
3 stock. Mr. Picower had \$5 billion of other  
4 customer's money, and he gave it back. Who should  
5 get that? Who should get that out of that fund?  
6 Those people who did not get their money out. It's  
7 as simple as that.

8           Now, once all of those people, we  
9 estimate that to be around \$20 billion, give or  
10 take. It may be less, may be a little bit more.  
11 We'll see. We're halfway home, we've collected 10.  
12 Give us an opportunity to go get the rest and it's a  
13 great aspiration that we'll get there, that this  
14 Trustee is seeking to obtain \$20 billion.

15           He then pays the \$20 billion. Now  
16 the two customers are on equal footing. Those who  
17 got their money out and got some on top of that are  
18 now equal to those who got their money out of the  
19 fund of customer property. That's the goal, the  
20 priority of the statute. That's what the statute is  
21 all about, is that these who did not get their money  
22 out get the opportunity, through the customer fund,  
23 that priority. Once that priority is satisfied,  
24 then all of them are on equal footing and they all  
25 have a fraud claim. You're absolutely right, Your

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1 Honor. At the end of the day all of them look and  
2 say to us, to the Trustee, I have a claim here. I  
3 thought I had 30 years worth of profits. I don't  
4 have them now. What are you going to do about that?

5 Well, what this Trustee is doing and  
6 what we have done is instituted suits, suits to  
7 recover not just the \$20 billion but the damages  
8 that were inflicted by those who participated and  
9 perpetuated this fraud. At the end of the day our  
10 hope is that there will be a second fund, there will  
11 indeed be a general creditor fund, and all of these  
12 appellants here will have the opportunity then, but  
13 only then, to participate.

14 Imagine, would it be fair to adopt  
15 their approach and suggest that I take the \$5  
16 billion or, more accurately, this Trustee, and give  
17 half of it to people who already got all of their  
18 money back and tell the people who didn't get their  
19 money back, you're not getting half of this, we're  
20 giving it over here because we're using the last  
21 statement?

22 The Trustee's approach here is the  
23 only reasonable construction of the statute, it's  
24 the only reasonable exercise of discretion.  
25 Anything short of that, anything short of what I've

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1 just described leads to the absurd result, Your  
2 Honor, that you alluded to when you said the law  
3 does not countenance absurd results, the absurd  
4 result that we would be giving other people's  
5 money --

6 JUDGE LEVAL: May I ask you a  
7 question?

8 MR. SHEEHAN: Yes, Your Honor.

9 JUDGE LEVAL: A somewhat different  
10 hypothetical.

11 Supposing that this were not a total  
12 Ponzi scheme but a partial Ponzi scheme, supposing  
13 that the investment manager actually managed  
14 investments very successfully, producing extremely  
15 good results, perhaps not quite as good as the ones  
16 Madoff purported to obtain, but good results so that  
17 year after year on balance there were very  
18 substantial profits but that as to some of the  
19 clients -- let's say it's a common fund or funds  
20 invested virtually identically for all investors,  
21 and as to a certain number of the investors it was  
22 fictitious because the manager, the investment  
23 manager was pocketing those monies or using them for  
24 other purposes, to gamble, whatever, cigars, so that  
25 everybody, all the customers had identical

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1 statements, all of the customers showed gradual  
2 increases in profits until the day of reckoning,  
3 when the whole house of cards came down. But on  
4 that day it's ascertained that some of the  
5 customers' statements represent entirely fictitious  
6 amounts, whereas others actually have the securities  
7 actually purchased for their account.

8           So, on that day, how do you account  
9 to the different customers? There isn't enough to  
10 go around. Do you give full value to some and only  
11 the cash that they put in to the others? Or do you  
12 treat them identically so that the ones who actually  
13 had the securities in their accounts get less than  
14 what their accounts actually had in them? How do  
15 you deal with that?

16           MR. SHEEHAN: I think the answer is  
17 just as Your Honor suggested at the very end of your  
18 hypothetical. SIPC protects the customer for the  
19 cash and securities they put into the hands of that  
20 broker. And if it's converted by the broker, then  
21 they get their money back.

22           So in this hypothetical that you  
23 have, the cash and securities of one set of  
24 customers is there, and they get that back, and they  
25 should and that's what the statute mandates. But

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1 what has happened to the other customers is that  
2 unfortunately for them their money has been  
3 absconded with. That doesn't mean at the end of the  
4 day that all they get back is the cash that they put  
5 in, but the fund doesn't have any additional  
6 dollars, can't manufacture that, but they would be  
7 entitled to, I believe, in that particular instance,  
8 though, would be an advance. Unlike because I think  
9 they had money in --

10 JUDGE LEVAL: SIPC.

11 MR. SHEEHAN: Yes, I think that would  
12 be so. But that's not true when you're dealing with  
13 an entire Ponzi scheme, and the only people that  
14 could participate within that would be as we're  
15 dealing with here.

16 For example, what has happened here  
17 is those people who didn't get their money out,  
18 which we deemed priority claimants, that are getting  
19 the benefit of the fund, have already received over  
20 \$700 million from the SIPC fund and they will then  
21 receive, on top of that, the monies from the  
22 customer fund that we accumulate. That makes sense.  
23 They didn't have their money back so therefore they  
24 get the advance and we try, through the \$700  
25 million, et cetera, to pay them those monies. But

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1 other than that, to give advances to people that  
2 already got their money out doesn't fit under the  
3 statutory scheme of trying to, going all the way  
4 back to the idea, what are we trying to do here.  
5 We're trying to take a specific class of customers  
6 and give them priority. That's not going to work if  
7 you start giving that money, the money of other  
8 people. And I think that really is what determines  
9 this. I really think it's so controlling here. I  
10 don't think it's alien to the scheme at all. In  
11 fact, I think this Trustee has embraced it.

12 JUDGE LEVAL: How do you reconcile it  
13 with the obligation of the debtor, if the, as was  
14 stated earlier, if the debtor owes each customer  
15 what is on their statement, what the SIPA statute  
16 speaks of is the obligation of the debtor, that the  
17 Trustee shall promptly discharge all the obligations  
18 of the debtor?

19 MR. SHEEHAN: Which is why we --

20 JUDGE LEVAL: I'm sorry, the --

21 MR. SHEEHAN: I'm sorry, Your Honor,  
22 I apologize.

23 That's exactly why we have 78fff-2B.  
24 You can't just use the statement.

25 Below I made a statement that caused

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1 some concern among some of the appellants and that  
2 is that who in their right mind would rely upon  
3 these statements. That caused some concern.

4 JUDGE LEVAL: But you don't dispute  
5 that those statements represent the obligation of  
6 the debtor?

7 MR. SHEEHAN: No, I do dispute that.  
8 I think they are one piece of evidence that  
9 evidences the obligation of the debtor. That's it,  
10 one piece, one of many, all of which we have to look  
11 at. We have to look at the entire books and  
12 records.

13 This Trustee is mandated by this  
14 statute to do a complete and thorough investigation.  
15 That's what he's done. And that complete and  
16 thorough investigation yielded the truth that what  
17 we have here is no trades, no profits.

18 JUDGE JACOBS: I'm not sure I  
19 understand how the statement doesn't represent the  
20 obligation of the debtor assuming, under the facts  
21 that we have here, that people were permitted to  
22 rely upon this and a defrauder undertook to pay them  
23 that and in reliance they left their money in his  
24 hands.

25 MR. SHEEHAN: I didn't say it didn't

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1 represent it. I said standing alone it's not  
2 determinative. You cannot just take, as Your Honor  
3 said earlier --

4 JUDGE JACOBS: Standing alone it  
5 would work fine at a fraud trial, it seems to me.

6 MR. SHEEHAN: At a fraud trial that's  
7 true.

8 JUDGE JACOBS: Well, that's -- the  
9 debtor would be Madoff Securities and at a fraud  
10 trial they would be a defendant and they would owe  
11 that.

12 MR. SHEEHAN: And they sure as heck  
13 would and they wouldn't get any of it, because  
14 Bernie would have spent it all.

15 JUDGE RAGGI: No, no, but that's a  
16 separate question.

17 MR. SHEEHAN: I know that.

18 JUDGE RAGGI: And avoids or doesn't  
19 address our concern, that you are asking us to  
20 conclude that the obligation for SIPA purposes is  
21 different from the debtor's obligation. And I speak  
22 only for myself, I'm having some trouble  
23 understanding why you think that that is a different  
24 obligation.

25 MR. SHEEHAN: I'm not suggesting

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1 that -- if you look at Article 8 that my adversary  
2 relies upon, from which I think this question is  
3 emanating, it says that once you have a SIPA  
4 proceeding, these rules go by the board, and the  
5 reason is because the SIPA rules dominate that.  
6 They have to. It's a salutary statute designed to  
7 provide certain relief under certain dire  
8 circumstances. It isn't business as usual, it isn't  
9 dealing with your broker on a daily basis. This is  
10 a catastrophe and it's only in that catastrophe that  
11 the Trustee can operate the way he does, by not  
12 being bound by simply the statement itself, but by  
13 what the statute suggests, you look beyond that to  
14 the books and the records.

15 JUDGE JACOBS: Thank you.

16 MR. SHEEHAN: Thank you.

17 MR. CONLEY: Good morning. May it  
18 please the Court -- it's still morning? It's  
19 afternoon, actually. Michael Conley for the SEC.

20 I would like to address this morning  
21 briefly why the Bankruptcy Court's ruling in this  
22 case is entirely consistent with what SIPA provides  
23 about how net equity claims are to be determined.

24 JUDGE JACOBS: It would help me at  
25 least if you started out distinguishing your

1 position, to the extent it is distinguished, from  
2 that of SIPC and/or the Trustee.

3 MR. CONLEY: Yes, Your Honor.

4 With respect to the issue that's  
5 squarely presented here today, which is how is net  
6 equity calculated under the statute, and whether you  
7 would look solely to the final account statements as  
8 the claimants are arguing, or if you look to the  
9 final account statements among other books and  
10 records in evidence, we are in agreement with the  
11 position of SIPC and the Trustee.

12 There is a separate issue, a distinct  
13 issue, which relates to whether the net equity  
14 claims should be valued in constant dollars, which  
15 is a position that the Commission took, does take;  
16 however, the Bankruptcy Court decided in a  
17 scheduling order to set that aside and to consider  
18 that only after this initial determination is made.

19 And so returning to the statute, in  
20 our view the Bankruptcy Court correctly rejected two  
21 arguments --

22 JUDGE LEVAL: So that issue of the  
23 constant dollars or the inflation-adjusted dollars  
24 is not before us now?

25 MR. CONLEY: It's not, Your Honor.

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1 JUDGE LEVAL: You say it hasn't been  
2 decided at the Bankruptcy Court level.

3 MR. CONLEY: It has not been decided,  
4 it's not been briefed and so that issue, depending  
5 of course on how this Court rules, will ultimately  
6 be something that would be decided.

7 JUDGE JACOBS: Are we called upon to  
8 rule on that?

9 MR. CONLEY: No, you're not. And  
10 again, returning to the two arguments that the  
11 Bankruptcy Court rejected, I believe appropriately,  
12 with respect to how SIPA works in this context, one  
13 relates to that the only provision of SIPA that's  
14 relevant to the net equity calculation is the  
15 definition of net equity in section 16 paragraph 11;  
16 and, two, that under that definition customers' net  
17 equity is conclusively established simply by  
18 reference to the final account statements. In our  
19 view both of those contentions are wrong, and the  
20 Bankruptcy Court correctly ruled so.

21 Section 1611 essentially defines net  
22 equity by describing a formula for calculating it.  
23 It says, in essence, that the net equity is equal to  
24 what the broker owes or the broker's obligations to  
25 the customer, or X, minus what the customer's

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1 obligations are to the broker, or Y.

2 But what section 1611 does not do is  
3 say how the broker determines what X and Y are. And  
4 in order to that you look to section 8B of the  
5 statute or 78fff-2B, which I refer to as 8B. And  
6 that brings us back to the language that the Court  
7 has spent some time focusing on.

8 It says that the Trustee is to  
9 discharge all obligations of a debtor to a customer  
10 relating to, or net equity claims based upon  
11 securities or cash, and then the critical words,  
12 insofar as such obligations, one, are ascertainable  
13 from the books and records of the debtor, broker,  
14 or, two, are otherwise established to the  
15 satisfaction of the Trustee.

16 In our view what that means basically  
17 is that under 8B the only way that a Trustee can  
18 satisfy these claims, these net equity claims which  
19 are based on obligations that the broker has, is if  
20 the broker -- is if the Trustee is able to conclude  
21 that they are ascertainable in either of those two  
22 ways. And that's exactly what the Trustee did in  
23 this case, he looked at the books and records and he  
24 looked at the other evidence, after having conducted  
25 an extensive investigation, which is also required

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1 by the statute under section 7D, and found what we  
2 all know to be true now.

3 JUDGE RAGGI: Let me ask you a  
4 concern I have. Because there are the two different  
5 maximums that can be provided, the 100,000 for cash  
6 and 500,000 for securities positions, everyone -- no  
7 one is disputing that what we've got here is  
8 securities positions. And yet it seems to me that  
9 net equity is being calculated in terms of cash.

10 MR. CONLEY: Net equity is being  
11 calculated in terms of cash here, Your Honor,  
12 because the Trustee concluded that that was the only  
13 thing at the end of the day that was evident --

14 JUDGE RAGGI: I don't mean to scare  
15 anyone by suggesting that this should be treated as  
16 cash, but on the one hand that does seem to be what  
17 you're calculating and concluding that you can't  
18 decide what the value of the security positions is.  
19 All you can decide is what's the cash they put in  
20 and took out. Then why isn't this a cash position?

21 MR. CONLEY: Well, it's not a cash  
22 position, Your Honor, because of what this Court  
23 held in New Times. And in New Times the Court held  
24 that when a customer gives cash for the purpose of  
25 buying securities and then receives confirmations

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1 and account statements that suggest that that's what  
2 happened, the customer has a legitimate obligation  
3 to believe that that's how the cash was being  
4 invested.

5 JUDGE RAGGI: If that's the case, why  
6 isn't the receipt of each account statement  
7 something that the customer could reasonably rely  
8 on? I mean, to use the old maxim, a decision to  
9 hold is a decision to buy. So, you know, if you get  
10 told you hold X number of shares in this account  
11 statement worth such and such and you don't tell the  
12 broker to do anything, you've got that reasonable  
13 expectation. Why isn't that this case?

14 MR. CONLEY: I think for precisely  
15 the reason that the Court ultimately, or the result  
16 that the Court ultimately determined was appropriate  
17 in New Times.

18 Remember, with respect to the  
19 customers in New Times, the ones who were actually  
20 the subject of the appeal, the ones who invested in  
21 the bogus mutual funds, the Court determined two  
22 things. First, that those folks had claims for  
23 securities based upon their having paid money for  
24 securities and gotten confirmations and statements  
25 and so on. But then when it came time to calculate,

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1 well, what's the net equity, that's a different  
2 matter. The claims for securities relates to  
3 section 9A under the statute and what the maximum  
4 is, as Your Honor noted, under the SIPC fund to  
5 which they would be entitled.

6           The net equity calculation is  
7 controlled by different provisions in the statute  
8 and this Court concluded that with respect to these  
9 bogus securities, you simply couldn't say that they  
10 provided a basis for valuing, a basis for, that  
11 could be liquidated or that there was any kind of  
12 evidence that the Trustee could look at to say what  
13 these were worth.

14           Likewise here, the Trustee, through  
15 the extensive investigation and for precisely the  
16 reason that Your Honor noted earlier, the sort of  
17 series of historical fraud upon fraud upon fraud,  
18 there was nothing there in these statements that  
19 could be valued.

20           JUDGE RAGGI: But the victim of that  
21 fraud is the account holder and, as I understand it,  
22 you're not suggesting that any account holder didn't  
23 rely in good faith on what the statement said.

24           So to that extent, the last statement  
25 says that instead of holding the ten shares of AT&T

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1 he started with, he now owns 200 shares. Why isn't  
2 that a securities position that can be valued?

3 MR. CONLEY: It's not a securities  
4 position that can be valued because it's completely  
5 detached from any reality of market trading. The  
6 only way that you get to the number that's next to  
7 the real security name is through the series of  
8 transactions, none of which actually took place or  
9 reasonably could have, because remember at each  
10 stage you're coming up with fictitious profits that  
11 are being used and purportedly reinvested to expand  
12 the number of these real shares that you purportedly  
13 own.

14 JUDGE RAGGI: What if the arrangement  
15 with the client, instead of it being buy whatever  
16 you think is in my best interest, had been in one  
17 stock, buy it and use all dividends and whatever to  
18 buy more, over a 30-year period. Would the customer  
19 not have a position equal to the last statement in  
20 that security?

21 MR. CONLEY: I think what you're  
22 talking about here, Your Honor, is something that's  
23 quite akin to the folks in New Times who weren't the  
24 subject of the case, the ones who had a specific  
25 investment that they believed they were being put

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1 into, which were the real mutual funds.

2 JUDGE RAGGI: But with a direction  
3 for constant repurchase --

4 MR. CONLEY: Exactly. And it's a buy  
5 and hold kind of a situation. And I think that's  
6 exactly what transpired there. And although the  
7 Court didn't have to speak to it, SIPC and the  
8 Trustee in that case saw that, yes, in that  
9 circumstance I understood that my money was being  
10 invested in a specific security, I received  
11 confirmations and account statements which indicated  
12 that, and I am entitled to the additional  
13 reinvestment credits over time, and I would have the  
14 value, I would be entitled on the filing date of the  
15 liquidation proceeding to the value of that security  
16 or those securities on that date. And that's  
17 exactly what happened in New Times. Although as I  
18 say, not the subject of appeal.

19 JUDGE JACOBS: So the distinction you  
20 draw between New Times and the circumstances of this  
21 case is in New Times with respect to some of the  
22 people who were put into real stocks, you can,  
23 looking at folks' records, account statements and  
24 market prices, you can actually calculate --

25 MR. CONLEY: Precisely, Your Honor.

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1 JUDGE JACOBS: -- a real number for  
2 them.

3 MR. CONLEY: That's right.

4 JUDGE JACOBS: Whereas, if you have a  
5 fake stock that never had any value, or if you had  
6 real stock that's put through machinations and  
7 transactions that are impossible, then you can't  
8 calculate that value, and you're in the same  
9 situation as the people in New Times who couldn't  
10 recover because they had -- their holding of  
11 securities was impossible to calculate.

12 MR. CONLEY: That's exactly our  
13 position in this case, Your Honor.

14 I see that my time has expired.

15 JUDGE LEVAL: Furthermore, in New  
16 Times, when the people who received a statement  
17 showing real stocks, as to them, their account  
18 showed not retrospectively, but prospectively, that  
19 they were invested in these real funds, and then  
20 they stayed in those funds for the entire duration  
21 of the -- they stayed ostensibly for the entire  
22 duration of the fraud. So that there was no  
23 manipulation, there was no manipulation by the fund  
24 manager of their account values, giving them  
25 imaginary profits on all these different days. They

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1 just were told as of the start you've invested in  
2 this fund and what they end up with was what was the  
3 performance of that fund over all the period that  
4 they were in, which was not necessarily good or bad.  
5 It didn't reflect imaginary fluctuations of profit.

6 MR. CONLEY: That's exactly right,  
7 Your Honor.

8 JUDGE JACOBS: Thank you.

9 MR. CONLEY: Thank you.

10 JUDGE JACOBS: Ms. Chaitman, we'll  
11 hear rebuttal.

12 MS. CHAITMAN: My name is Helen Davis  
13 Chaitman. I'm with Becker & Poliakoff, and I  
14 represent approximately 500 Madoff investors.

15 Some of my clients began investing  
16 with Mr. Madoff in the 1960s. Some of them started  
17 investing in the 1980s. What the Trustee has done  
18 is taken the position that no statement that my  
19 clients received over a period of up to 50 years is  
20 binding, because the Trustee, ignoring the Statute  
21 of Limitations, is netting out deposits and  
22 withdrawals going back 50 years. There is no basis  
23 in the law to do that.

24 If you look at this Court's decision  
25 in New Times the Court recognized that the purpose

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1 of SIPA was to provide insurance to investors who  
2 were giving up the right to certificate its  
3 securities. And that insurance is limited to the  
4 SIPC advance of up to \$500,000 per customer.

5           You have from your questions  
6 indicated that you understand that that is different  
7 from the fund of customer property. It was Congress  
8 that decided that a customer's net equity claim  
9 would be determined for both purposes in exactly the  
10 same way.

11           Congress didn't say that any SIPC  
12 Trustee has the right in his discretion to determine  
13 whether that's the fair way. It's not a question of  
14 fair.

15           JUDGE JACOBS: Let me ask you this.  
16 Suppose you have a, not a securities claim under  
17 SIPA, but a cash claim. In that case wouldn't the  
18 Trustee be able to go back 10, 20 or 30 years in  
19 order to find out how much the proper amount of the  
20 cash, this was deposited, that was withdrawn, this  
21 was deposited, that was withdrawn. It could be for  
22 20 years, couldn't it?

23           MS. CHAITMAN: I don't believe so,  
24 Your Honor, because I think that the Trustee would  
25 be bound by the last statement. And I'd like to

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1 just say that with respect to section 8B it doesn't  
2 contradict the definition of net equity because 8B  
3 doesn't ask the Trustee to determine whether the  
4 securities were ever purchased. They weren't  
5 purchased for the customers in New Times where the  
6 SEC and SIPC both recognized that those customers  
7 were entitled to be paid the appreciated inflated  
8 value of the securities, regardless of the fact that  
9 the broker didn't buy them. It was never supposed  
10 to be a test whether the broker purchased the  
11 securities. This statute was enacted precisely for  
12 a situation where the broker didn't purchase the  
13 securities. That's why we have it.

14 JUDGE RAGGI: The Trustee, though,  
15 takes the position with us that none of these cases  
16 involved a Ponzi scheme and that the reality of a  
17 Ponzi scheme, for purposes of a payout that's going  
18 to be treating net equity the same whether it's the  
19 customer account or the SIPA fund, is that one  
20 customer's profits can only be a function of another  
21 customer's loss. Do you want to respond to that  
22 argument and why you don't think it ought to inform  
23 our decision here today?

24 MS. CHAITMAN: I think it can't  
25 inform your decision because we have a statute which

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1 defines net equity as what is owed to the customer.  
2 And 8B provides that the Trustee should look at the  
3 books and records to determine what is owed to the  
4 customer. What is owed to the customer is the  
5 balance on the customer's account.

6 Mr. Ponzi lived in the 1920s. He was  
7 well known to Congress in 1970 when SIPA was  
8 enacted. If they had wanted to make a Ponzi scheme  
9 exception, they would have put it in the statute.  
10 There is no exception for a broker who decides to  
11 not buy securities for all of his customers. There  
12 is no exception for a broker who buys and sells,  
13 rather than buys and holds. The contemplation was  
14 to provide a limited amount of protection to a  
15 customer, just like FDIC insurance.

16 When President Nixon signed the  
17 statute into law, he said, I am signing a statute  
18 which will provide to securities customers the same  
19 kind of protection that the FDIC provides to bank  
20 depositors. Can you imagine a liquidator of a bank  
21 coming into this Court and saying, I'm only going to  
22 pay up to \$250,000 based on the net investment in a  
23 bank deposit going back 50 years? I'm going to  
24 eliminate all interest on which that depositor has  
25 paid taxes? That's the situation we have here.

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1 I would ask the Court to consider  
2 what SIPC is really doing is saving approximately \$1  
3 billion because the number of customers whose claims  
4 have not been allowed based on this net investment  
5 hearing, who coincidentally are all the people who  
6 were the long-term investors, like my 91-year-old  
7 client who retired in 1970 and took mandatory IRA  
8 withdrawals out of his account for 21 years. Of  
9 course he took out more money than he put in. But  
10 that's the purpose that people invest in the stock  
11 market.

12 JUDGE JACOBS: What do you say to  
13 Mr. Sheehan's argument, the Trustee's argument that  
14 SIPA just provides you an advance on what you will  
15 be entitled to in the bankruptcy proceedings, and  
16 that in the bankruptcy proceedings there's not going  
17 to be any payday based on these hypothetical  
18 investments?

19 MS. CHAITMAN: The statute mandates  
20 that SIPC promptly replace the securities in a  
21 customer's account, not two years after \$200 million  
22 have been spent on forensic accountants. Promptly  
23 replace the securities. The legislative history  
24 indicates the purpose is, get that investor right  
25 back in the stock market. This is an investor who

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1 gave up the right to certificated securities which  
2 benefited the Wall Street firms which were funding  
3 the SIPC insurance.

4           It's not a question that SIPC doesn't  
5 have the obligation to make the advance unless and  
6 until it's satisfied that it will be repaid on its  
7 subrogation claim. That's nowhere in the statute.  
8 It's simply like any other insurance company to the  
9 extent that they pay, they stand in the shoes of the  
10 insured, once the insured is paid in full. But that  
11 SIPC advance has to be made promptly. That word is  
12 throughout the statute. And this is what Congress  
13 intended. This is a remedial statute to compensate  
14 victims who rely upon a broker's obligation to  
15 purchase securities reflected on his statement.

16           JUDGE RAGGI: Let me ask you the  
17 question that we've dealt with with other counsel,  
18 too. 78fff-2B says that you pay those obligations  
19 only to the extent they're ascertainable from the  
20 books and records of the debtor or otherwise  
21 established to the satisfaction of the Trustee.  
22 When the Trustee goes into these books and records  
23 he finds out that there was never any transaction  
24 done on a particular day. Rather, it was post hoc  
25 representations that transactions had been done in

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1 order to relay profits that had never been realized,  
2 and that that is not really a securities  
3 transaction.

4 So, to that extent it's not finding a  
5 net equity position in that. Why isn't that within  
6 the Trustee's discretion?

7 MS. CHAITMAN: Because the Trustee  
8 has an obligation to honor the net equity, which is  
9 the obligation of the broker --

10 JUDGE RAGGI: But only insofar as  
11 these two things are satisfied, that's statutory.

12 MS. CHAITMAN: There's nothing in the  
13 books and records of Madoff that indicates that he  
14 doesn't owe to each investor the November 30th, 2008  
15 account balance.

16 JUDGE RAGGI: But what there is not,  
17 though, is any transaction either conducted on that  
18 day or even reported on that day. The transaction  
19 is only reported after the fact and concocted  
20 because it was profitable. That's different from  
21 telling someone today, I bought a particular stock  
22 for you, because then the customer takes the risk.  
23 Here, by telling it only after the fact, there was  
24 never any risk.

25 MS. CHAITMAN: Your Honor, in New

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1 Times there was no evidence in the debtor's books  
2 and records that the customers whose statement  
3 showed existing securities, that the debtor had ever  
4 purchased those securities. It's exactly the same  
5 thing here. And there is nothing in this record  
6 which indicates that any of the prices for the  
7 securities were invalid. If someone in 1960 bought  
8 IBM stock and sold it and then bought it again and  
9 sold it and bought it again, it would have  
10 appreciated in value. There is no reason to  
11 disallow --

12 JUDGE RAGGI: That's like my telling  
13 you today that ten years ago I bought Intel and then  
14 I would have a huge profit in it.

15 MS. CHAITMAN: How can a customer --  
16 the people standing before you invested in Madoff  
17 through seven investigations conducted by the SEC of  
18 Mr. Madoff over an 18-year period. If the SEC --

19 JUDGE RAGGI: There's not a  
20 suggestion that your clients are in any way culpable  
21 for this. The question, though, is whether or not  
22 the Trustee in paying pursuant to this statute has  
23 some discretion about how to calculate net equity.

24 MS. CHAITMAN: Not for purposes of  
25 the SIPC payment. The SIPC payment has to be based

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1 upon the last statement. There is a provision in  
2 SIPA which says that SIPC cannot change the  
3 definition of net equity. That's how important this  
4 definition was to Congress. In order to induce  
5 confidence in the capital market so that people  
6 would give up the requirement of holding  
7 certificated securities. And there is nothing in  
8 the statute which says it only protects customers  
9 who have a buy and hold strategy or customers who  
10 fail to delegate to their manager or their broker  
11 the right to invest in his discretion. There is no  
12 limitation in the statute. So it covers every one  
13 of these Madoff investors who had a legitimate  
14 expectation that they owned the securities on their  
15 statements.

16 JUDGE JACOBS: Thank you very much.

17 MS. CHAITMAN: Thank you.

18 JUDGE JACOBS: Thank you all. We  
19 will reserve decision.

20 Please adjourn Court.

21 COURT CLERK: The Court stands  
22 adjourned.

23 (Proceedings adjourned 12:36 p.m.)

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C E R T I F I C A T E

I, NANCY C. BENDISH, a Certified Court Reporter and Notary Public of the States of New Jersey and New York, do hereby certify that the foregoing is a true and accurate transcript of the proceedings as taken stenographically by and before me at the time, place, and on the date hereinbefore set forth.

I DO FURTHER CERTIFY that I am neither a relative nor employee nor attorney nor counsel of any party in this action and that I am neither a relative nor employee of such attorney or counsel, and that I am not financially interested in the event nor outcome of this action.

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Notary Public of the State of New York  
Certificate No. XI00836

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